

**TEA ASSOCIATION/TEA COUNCIL OF THE USA INC.  
2012 MEMBERSHIP DUES**

**TRADE MEMBERS  
CATEGORY A - PACKERS** **2011 DUES**

Packs Less than 500,000 lbs. per annum	\$	2,375.00
Packs Between 500,000 \$ 1 Million lbs. per annum	\$	4,750.00
Packs Between 1 Million & 2 Million lbs. per annum	\$	9,500.00
Packs Between 2 Million & 3 Million lbs. per annum	\$	14,250.00
Packs Between 3 Million & 4 Million lbs. per annum	\$	15,225.00
Packs Between 4 Million & 5 Million lbs. per annum	\$	16,200.00
Packs Between 5 Million & 6 Million lbs. per annum	\$	18,000.00
Packs Between 6 Million & 7 Million lbs. per annum	\$	21,600.00
Packs Between 7 Million & 8 Million lbs. per annum	\$	25,200.00
Packs Between 8 Million & 9 Million lbs. per annum	\$	28,800.00
Packs Between 9 Million & 10 Million lbs. per annum	\$	32,400.00
Packs Between 10 Million & 11 Million lbs. per annum	\$	36,000.00
Packs Between 11 Million & 12 Million lbs. per annum	\$	39,600.00
Packs Between 12 Million & 13 Million lbs. per annum	\$	43,200.00
Packs Between 13 Million & 15 Million lbs. per annum	\$	46,800.00
Packs Between 15 Million & 20 Million lbs. per annum	\$	54,000.00
Packs Between 20 Million & 25 Million lbs. per annum	\$	72,000.00
Packs Between 25 Million & 30 Million lbs. per annum	\$	90,000.00
Packs Between 30 Million & 35 Million lbs. per annum	\$	108,000.00
Packs Between 35 Million & 40 Million lbs. per annum	\$	126,000.00
Packs Between 40 Million & 45 Million lbs. per annum	\$	144,000.00
Packs Between 45 Million & 50 Million lbs. per annum	\$	162,000.00
Packs Between 50 Million & 55 Million lbs. per annum	\$	180,000.00
Packs over 55 Million lbs. per annum	\$	198,000.00

Black, Green, Oolong & White Tea: 1 Lb. = 1.0 Lb. Leaf  
 100% Instant Tea: 1 Lb. = 2.75 Lbs. Leaf  
 Sugar Iced Tea Mix: 100 Lbs. = 6.0 Lbs. Leaf  
 Beverage Strength Liquid Tea: 20 Gals. = 1.0 Lb. Leaf

**TRADE MEMBERS  
CATEGORY B - IMPORTERS/TRADERS** **2011 DUES**

Import & Sell Less than 2,000,000 lbs. per annum	\$	2,000.00
Import & Sell Between 2 & 4 Million lbs. per annum	\$	3,000.00
Import & Sell Between 4 & 7 Million lbs. per annum	\$	4,000.00
Import & Sell Between 7 & 10 Million lbs. per annum	\$	7,000.00
Import & Sell Between 10 & 15 Million lbs. per annum	\$	10,000.00
Import & Sell Between 15 & 20 Million lbs. per annum	\$	15,000.00
Import & Sell Between 20 & 25 Million lbs. per annum	\$	20,000.00
Import & Sell Between 25 & 30 Million lbs. per annum	\$	25,000.00
Import & Sell Between 30 & 35 Million lbs. per annum	\$	30,000.00
Import & Sell Between 35 & 40 Million lbs. per annum	\$	35,000.00
Import & Sell Over 40 Million lbs. per annum	\$	40,000.00

Black, Green, Oolong & White Tea: 1 Lb. = 1.0 Lb. Leaf  
 100% Instant Tea: 1 Lb. = 2.75 Lbs. Leaf  
 Sugar Iced Tea Mix: 100 Lbs. = 6.0 Lbs. Leaf  
 Beverage Strength Liquid Tea: 20 Gals. = 1.0 Lb. Leaf

**ASSOCIATE MEMBERS** **2011 DUES**

Revenue Under \$500,000 Derived from Tea	\$	1,250.00
Between \$500,000 & 1.5 Million Derived from Tea	\$	3,000.00
Between 1.5 & 3 Million Derived from Tea	\$	4,500.00
Between 3 & 5 Million Derived from Tea	\$	7,500.00
Revenue Over 5 Million Derived from Tea	\$	10,000.00

**TEA PRODUCING COUNTRIES** **2011 DUES**

Separate Dues Schedule  
(available upon request)